

ATLANTIC TRUST

PRIVATE WEALTH MANAGEMENT

Press Release
FOR IMMEDIATE RELEASE

Record Growth for Atlantic Trust in Pacific Southwest Expertise, “Family Office” Service Lead to 17 Consecutive Quarters of Growth for the No. 1-Ranked Wealth Management Brand in the U.S.

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ATLANTA, August 4, 2011—Atlantic Trust, the private wealth management division of Invesco Ltd. (NYSE: IVZ) and the No. 1-ranked wealth brand in the U.S. according to the Luxury Institute, recently announced it has achieved 17 consecutive quarters of positive net flows and \$17.7 billion in assets under management.¹ The firm’s fastest-growing office is in Newport Beach, Calif., where Andrew Lang, CFA, Managing Director, and a strong team cover the Pacific Southwest region.

In Orange County, San Diego, Phoenix, Las Vegas and the surrounding areas, high-net-worth investors—ranging from business savvy entrepreneurs to third-generation wealth stewards with significant investable assets—are choosing Atlantic Trust. Some of these sophisticated clients are attracted to Atlantic Trust’s expertise and boutique culture, especially in light of the recent legislative changes governing family offices.

“Our local team consists of experienced, highly-credentialed professionals who are investment and wealth-planning practitioners, not just sales people,” said Lang. “We make decisions for client portfolios and provide dedicated service as our clients’ outsourced family office. Our clients also benefit from the depth of Atlantic Trust’s resources—an expansive team of investment experts and wealth strategists.”

Lang also cites the firm’s objectivity as a key point of differentiation from competitors in this growing wealth center. “We are not an investment or commercial bank. Our sole focus is wealth management, which means we start with what our clients need, not what we have to offer,” he said. “Considering the economic and market turmoil of recent years, our fiduciary culture has new significance in our business.”

“We are committed to accelerating our growth and building our presence and brand awareness on the West Coast,” said Jack Markwalter, Chairman and CEO. “Andrew has done a tremendous job leading the team in Newport Beach. In addition, earlier this year, we hired Rick Vandenberg to lead our San Francisco office, and we continue to look for talented professionals in both of these markets to serve our growing client base.”

¹ All data as of June 30, 2011. The Luxury Institute rating may not be representative of any one client’s experience, because the rating reflects an average of all, or a sample of all, of the experiences of Atlantic Trust’s clients. Any reference to a ranking, a rating or an award provides no guarantee for future performance results and is not constant over time.

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About Atlantic Trust

Atlantic Trust is one of the nation's leading private wealth management firms, offering integrated wealth management for high net worth individuals, families, foundations and endowments. The firm considers clients' financial, trust, estate planning and philanthropic needs in developing customized asset allocation and investment management solutions. Experienced professionals deliver a broad range of offerings, including proprietary and external managers in traditional and alternative asset classes. The firm operates in 11 full-service locations throughout the U.S. With approximately \$17.7 billion in assets under management (as of June 30, 2011), Atlantic Trust is the private wealth management division of Invesco Ltd. (NYSE: IVZ). For more information and to view the firm's recent top rankings and awards, visit www.atlantictrust.com.

About Invesco

Invesco is a leading independent global investment manager dedicated to helping investors worldwide achieve their financial objectives. By delivering the combined power of our distinctive investment management capabilities, Invesco provides a wide range of investment strategies and vehicles to our retail, institutional and high net worth clients around the world. Operating in more than 20 countries, the company is listed on the New York Stock Exchange under the symbol IVZ.

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