

ATLANTIC TRUST

PRIVATE WEALTH MANAGEMENT

Press Release
FOR IMMEDIATE RELEASE

Atlantic Trust Expands Texas, D.C. Offices **Firm Invests in Key Regions for Growth, Broadens Expertise**

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ATLANTA, January 13, 2010—Atlantic Trust announced today that three senior professionals have joined the firm's Austin and Washington, D.C. offices: Craig Falls as a Senior Vice President in Austin and Steven Smith and Jeff Dillman, CFA, as Managing Directors in Washington, D.C.

"These key additions are significant positive developments for our Texas and Mid-Atlantic regions and for our firm," said Jack Markwalter, Chairman and CEO. "We are investing in regions where we already have a strong presence and see potential for building our business. Mark Powell and Dee Ann Schedler have been leading our Austin and Washington, D.C. offices, respectively, for several years, and Craig, Steven and Jeff will strengthen those teams."

Atlantic Trust recently received the number 8 ranking in wealth management's exclusive "Top 10" biggest multifamily offices (MFOs). The ranking comes from an October 2009 study done by the Family Wealth Alliance and was reported in *Barron's*.^{*} Despite the challenging environment, Atlantic Trust continues to grow—recently achieving its 11th consecutive quarter of positive net flows—as the firm receives new capital from existing clients consolidating their assets here and referrals from clients and intermediaries. We believe this growth reflects changes occurring across the industry, as clients seek out advisors with more of a fiduciary mindset, high-touch client service and an investment approach that aligns with their objectives.

Craig Falls has joined as a relationship manager in the Austin office of Atlantic Trust. As an attorney and member of the firm's Wealth Strategies Group, Craig works directly with clients to develop customized investment strategies, estate plans, and wealth management solutions – all fully integrated to meet the unique needs of each client. Craig has more than 14 years of experience working with wealthy families, business owners, entrepreneurs and foundations to address their wealth management and financial needs. Prior to joining Atlantic Trust in 2009, Craig was the founding partner of Falls Smith LLP, a Texas law firm focused on complex business and personal financial issues. Previously, he worked in the private wealth

management division of Goldman Sachs & Co. and with an international law firm in Dallas. He earned his law degree from Vanderbilt University Law School and a Bachelor of Business Administration in finance from Texas Tech University, where he was the top graduate of the business college. Craig has been recognized as a Rising Star by *Super Lawyers*, a listing of attorneys who have attained a high degree of peer recognition and professional achievement.

Steven Smith has joined as a senior relationship manager and business development professional, bringing more than 20 years of experience working with high net worth individuals and families to Atlantic Trust's Washington, D.C. team. Prior to joining Atlantic Trust, Steven worked for the Citi Private Bank, which he joined in 2007 from U.S. Trust Company. In that role, he was responsible for business development and relationship management across the country. Steven sits on the boards of The Sitar Arts Center, The Campagna Center, The National Aquarium of Washington, D.C./Baltimore and Millsaps College in Jackson, Mississippi. Previously, he served on the Board of The Cathedral Choral Society and The Kennedy Center Circles Board. He also is a member of The Economic Club of Washington. Steven earned a Bachelor of Arts in English and a Master of Business Administration from Millsaps College.

Jeff Dillman, CFA, has also joined Atlantic Trust's Washington, D.C. team as a senior relationship manager with 30 years of experience managing portfolios for high net worth individuals and families. Previously, Jeff served as a principal and senior client account manager for Bessemer Trust Company of Delaware, which he joined in 2008 from BNY Mellon Wealth Management. In that role, he was responsible for managing the region's largest team of investment and fiduciary officers, as well as several significant client relationships. Prior to those roles, Jeff was a senior investment officer at U.S. Trust Company. He serves as treasurer of the Delaware Children's Museum and as a member of the finance committee for the Rodney Street Tennis and Tutoring Association. Jeff earned a Bachelor of Arts from Duke University and is a Chartered Financial Analyst.

**The article, "Watching Over the Family Fortune," and the rankings are available at online.barrons.com. Ranking is based on assets under management as of June 30, 2009. Any reference to a rating, a ranking or an award provides no guarantee for future performance results and is not constant over time.*

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About Atlantic Trust

Atlantic Trust is one of the nation's leading private wealth management firms, offering integrated wealth management and investment counseling services for high net worth individuals, families, foundations and endowments. The firm considers clients' financial, trust, estate planning and philanthropic needs in developing customized asset allocation and investment management solutions. Experienced professionals deliver a broad range of offerings, including proprietary investment solutions and a robust open architecture platform of traditional and alternative managers. Atlantic Trust operates 12 full-service offices throughout the United States. With more than \$15.2 billion in assets under management (as of December 31, 2009), Atlantic Trust is the private wealth management division of Invesco Ltd. (NYSE:IVZ). For more information, visit www.atlantictrust.com.

About Invesco

Invesco is a leading independent global investment management company, dedicated to helping people worldwide build their financial security. By delivering the combined power of our distinctive worldwide investment management capabilities, Invesco provides a comprehensive array of enduring investment solutions for retail, institutional and high net worth clients around the world. Operating in 20 countries, the company is listed on the New York Stock Exchange under the symbol IVZ. Additional information is available at www.invesco.com.

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